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CERTIFICATE OF NEED PROGRAM
DEPARTMENT OF HEALTH

11/29/2018

Janis Sigman, Manager
Certificate of Need Program
Department of Health
P.O. Box 47852
Olympia, WA 98504-7852

Via electronic mail

Re: Bristol Hospice Letter of Intent for Hospice Services in the State of Washington

Dear Ms. Sigman:

Bristol Hospice, L.L.C. ("Bristol") is pleased to provide you this Letter of Intent ("LOI") to provide Hospice Services in King County in the State of Washington. In accordance with WAC 246-310-080 and 246-310-290, the following information is provided:

1. DESCRIPTION OF SERVICES PROPOSED

Bristol Hospice proposes to open a location in (county) to provide Hospice Services to the surrounding community. Bristol Hospice was founded in 2006 and is headquartered in Salt Lake City, Utah. It has provided Hospice services to more than 65,000 patients and families, with services spanning across 26 locations in eight states. The focus of Bristol Hospice is to provide a family-centered approach in the delivery of hospice care throughout all the communities it serves. With above National average survey scores in patient preferences and managing pain and treating symptoms, Bristol Hospice programs are designed to promote quality and comprehensive services to patients and their families. Bristol Hospice prides itself in keeping a standard one-hour wait time for patient consults, and admissions within four hours of a referral being received. Along with a quick response time, it focuses on having above average bedside care with many of its locations offering aide visits five to seven days per week. Several specialty programs offered at Bristol Hospice provide an enriched patient and family experience, including: Bright Moments, We Honor Veterans, and Namaste.

- Bright Moments is a program specifically designed for patients with end-state dementia. It is based on the belief that more can be done for dementia and Alzheimer's patients. Bright Moments provides innovative tools to help support these patients, as well as their family, staff, and physicians.
- We Honor Veterans, a program of NHPCO and VA, is designed to empower hospice professionals to meet the unique needs of dying veterans.
- The Namaste program addresses the unique emotional and physical needs of individuals, their caregivers, and families. As a leader in the hospice community, Bristol Hospice stands true to its company values and mission of Embracing a Reverence for Life.

We Provide:

- Pain and Symptom Management
- Counseling and Support Services
- Spiritual Counseling
- Therapy Service
- Skilled Nursing Care
- Hospice Aide Services
- Volunteer Services
- Supplies, Medication and Durable Medical Equipment related to the Life-Limiting Illness
- Continuous Care
- Outpatient Services

- General Inpatient Services
- Respite Care Services
- Namaste Program Services

The caring staff at Bristol Hospice, LLC and its subsidiary programs embrace a reverence for life. All Bristol Hospice programs are licensed and certified in accordance to the state and federal hospice regulations. In addition, all programs will voluntarily seek Community Health Accreditation Program (CHAP) Accreditation.

CHAP Accreditation publicly certifies that an organization has voluntarily met the highest standards of excellence for home and community-based health care.

See Bristol Hospice Quality Measures as reported by Medicare.gov below:

Measures	Bristol Average	National Average
Patients or caregivers who were asked about treatment preferences like hospitalization and resuscitation at the beginning of hospice care	99%	98.70%
Patients or caregivers who were asked about their beliefs and values at the beginning of hospice care	98%	94.90%
Patients who were checked for pain at the beginning of hospice care	99%	95.30%
Patients who got a timely and thorough pain assessment when pain was identified as a problem	93%	83.40%
Patients who were checked for shortness of breath at the beginning of hospice care	99%	97.80%
Patients who got timely treatment for shortness of breath	99%	95.30%
Patients taking opioid pain medication who were offered care for constipation	98%	93.70%

2. **ESTIMATED COST**

The estimated cost is \$10,000.00

3. **SERVICE AREA**

The Service area will be King County, Washington.

Please do not hesitate to contact us should any aspect of this proposal require clarification.

Thank you very much.

Sincerely,



Hyrum Kirton
Chief Executive Officer
Bristol Hospice, L.L.C.